	BRING	NEED
ACHIEVER	intensity and stamina of effort	freedom to work at my own pace
ACTIVATOR	a catalytic sense of urgency	less discussion, more action
ADAPTABILITY	a willingness to follow the lead of change	present pressures that demand an
		immediate response
ANALYTICAL	dispassionate thinking to emotional issues	time to think
ARRANGER	Flexibility and interactivity	a dynamic environment
BELIEF	values stability, clarity, conviction	a cause or purpose for which to live
COMMAND	emotional clarity	challenges and conflicts
COMMUNICATION	attention to messages that must be heard	a sounding board, an audience
COMPETITION	an aspiration to be the best	peers for comparison and motivation
CONNECTEDNESS	an appreciation of the mystery and wonder	a family, team, or global community
	of life and all creation to be part of	
	something bigger than myself	
CONSISTENCY	rules and policies that promote cultural	standard operating procedures
	predictability	
CONTEXT	accurate memories and valuable	relevant background for
	memorabilia	discussions/decisions
DELIBERATIVE	a thorough and conscientious approach	time to listen and think before being
DEVELOPER	a commitment (time and energy) to human	expected to speak someone to invest in
DEVELOPER	growth	someone to invest in
DISCIPLINE	precision and detail orientation	a structured and organized environment
EMPATHY	emotional intelligence	freedom to laugh, cry, vent
FOCUS	clarity through concentration and direction	a goal to establish priorities
FUTURISTIC	previews, predication, forecasts	opportunities to talk about the foreseen
		future
HARMONY	a peace-loving, conflict-resistant approach	areas of agreement, common ground
IDEATION	new and fresh perspectives	freedom to explore possibilities without
		restraints or limits
INCLUDER	a high level of tolerance with and	room for everyone
	acceptance of diversity	
INDIVIDUALIZATION	an understanding of people that is valuable	individual expectations that are created
	for placement	to fit a person
INPUT	tangible tools that can facilitate growth	space to store the resources I naturally
	and performance	acquire
INTELLECTION	depth of understanding and wisdom	time for reflection and meditation
LEARNER	a learning perspective and excitement for	exposure to new information and
	the learning process	experiences
MAXIMIZER	a quality orientation	quality to be valued as much as quantity
POSITIVITY	contagious energy and enthusiasm	freedom to experience the joy and
		drama of life
RELATOR	social depth and transparency	time and opportunities for one-on-one interactions
RESPONSIBILITY	dependability and loyalty	freedom to take ownership
RESTORATIVE	courage and creativity to problematic	problems that must be solved
	situations	
SELFASSURANCE	a willingness to take necessary risks	freedom to act unilaterally and
	- •	, independently
SIGNIFICANCE	a desire for wanting and producing more	an appreciative audience that will bring
		out my best
STRATEGIC	creative anticipation, imagination,	freedom to make mid-course
	persistence	corrections
WOO	energy to social situations	social variability